



# *Camarillo Sanitary District*

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## **AGENDA REPORT**

Date: April 23, 2025

To: Honorable Chairman and Board of Directors

From: Greg Ramirez, District Manager

Submitted by: Dave Klotzle, Assistant District Manager

Subject: Ferrous Chloride – Pricing Agreement CSD 2025-2

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### **BACKGROUND**

The Camarillo Sanitary District (CSD) Water Reclamation Plant employs ferrous chloride as a chemical agent to reduce hydrogen sulfide levels in the air and the wastewater effluent, maintaining compliance with environmental regulations and standards. CSD uses approximately 28 dry tons of ferrous chloride per year.

### **DISCUSSION**

On February 8, 2025, staff advertised a Notice Inviting Bids in the Camarillo Acorn and posted on the City of Camarillo PlanetBids portal Specification CP-2024-2 for the purchase of ferrous chloride, for a two-year pricing agreement starting July 1, 2025, with the option to extend the pricing agreement for an additional one-year period. In addition, the agreement allows for a price increase adjustment for the extension of the agreement, based on the cost-of-living increase measured by the February Consumer Price Index for All Urban Consumers (CPI-U) Los Angeles.

On February 28, 2025, staff received five bids uploaded to the City of Camarillo PlanetBids portal as shown in the table below:

Name of Bidder	Price Per Dry Ton
Univar Solutions USA LLC, Kent, WA (Submitted a notification to decline bidding)	Declined to Bid
California Water Technologies LLC, Santa Fe Springs, CA	\$1,253.00
Kemira Water Solutions Inc, Lawrence, KS	\$1,300.00
Pencoco Inc, San Felipe, TX	\$1,300.00
Blue Angel International LLC, Berkeley, CA	\$2,161.50

Staff recommends the approval of a Pricing Agreement with California Water Technologies LLC at a rate of \$1,253 per dry ton, exclusive of any applicable taxes, for the period July 1, 2025, through June 30, 2027. Additionally, staff recommends approval to authorize the District Manager to execute a subsequent agreement amendment for FY 2027/28 for a rate based on the cost-of-living increase measured by the February Consumer Price Index for All Urban Consumers (CPI-U) Los Angeles. Staff estimates the annual purchase of ferrous chloride will average \$35,000, exclusive of any applicable taxes.

### **FISCAL IMPACT**

Funds for the Pricing Agreement for ferrous chloride will be included in the FY 2025/26 Proposed Budget in the Camarillo Sanitary District Fund, Chemicals Account No. 871-3740-437.61-61.

### **CEQA DETERMINATIONS**

Staff has determined, in accordance with Section 15061(b)(3) of the California Environmental Quality Act (CEQA) Guidelines that the California Water Technologies LLC. Pricing Agreement for ferrous chloride is not subject to CEQA review because it can be seen with certainty that there is no possibility that the Pricing Agreement for ferrous chloride may have a significant effect on the environment. The activity of services is limited to the purchase of ferrous chloride.

### **RECOMMENDATION**

1. Find the Pricing Agreement with California Water Technologies LLC. exempt from review under the California Environmental Quality Act (CEQA) pursuant to Section 15061(b)(3) of the State CEQA Guidelines; and
2. Authorize the District Manager to execute CSD Agreement No. 2025-2 with California Water Technologies LLC. for the purchase of ferrous chloride at the cost of \$ 1,253 per dry ton, exclusive of any applicable taxes, for the period July 1, 2025, through June 30, 2027; and
3. Authorize the District Manager to execute a subsequent agreement amendment for Fiscal Year 2027/28 for the purchase of ferrous chloride at a rate not- to-exceed the cost-of-living increase measured by the February Consumer Price Index for All Urban Consumers (CPI-U) Los Angeles.

### **ATTACHMENTS**

1. CSD Agreement No. 2025-2

### **REFERENCE MATERIALS – AVAILABLE FOR REVIEW AT CITY HALL**

None