



Camarillo City Council

AGENDA REPORT

Date: June 11, 2025

To: Honorable Mayor and City Councilmembers

From: Greg Ramirez, City Manager

Submitted by: Mitchell Cameron, Director of Administrative Services/Chief Innovation Officer

Subject: First Amendment with CV Enterprises, Inc. dba CompuVision for Network Backup Solutions

BACKGROUND

On May 11, 2022, after a formal bid solicitation and Council approval, the City entered into a three-year Professional Services Agreement (No. 2022-139) with CompuVision to provide a backup solution (Datto) designed to provide file restoration capabilities, guard against malicious activity and ransomware attacks, and provide ample network storage space. The original agreement not-to-exceed amount is \$87,915.27.

On July 1, 2022, an on-site backup Datto device was installed, and monthly monitoring service has been provided for the last three years. CompuVision is the sole source monitoring provider for their Datto backup device.

DISCUSSION

Maintaining uninterrupted business operations is essential to effectively serving the community. Protecting critical data, minimizing downtime, and ensuring seamless backup and disaster recovery are key to maintaining secure and continuous operations.

The Datto backup device, provided by CompuVision, plays a critical role in data protection, file restoration, ransomware defense, and supporting expanding storage needs. An extended license agreement includes a hardware upgrade and continued support for hybrid cloud/on-premises data replication, which is vital for remote access and disaster recovery.

To maintain uninterrupted monitoring service with the existing Datto device, staff collaborated with CompuVision to identify pricing for a new three-year term.

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The three-year renewal costs are summarized below:

Descriptions	Cost
Monthly Datto Siris S5 36TB backup cloud retention subscription (\$2,378.21 monthly)	\$ 85,615.56
CV Hrs. – labor network configuration, deployment and installation for upgrade (\$225.00 per hour)	\$ 1,125.00
Subtotal	\$ 86,740.56
15% Contingency	<u>\$ 13,011.08</u>
Not-to-Exceed	\$ 99,751.64

Staff recommends amending the existing Professional Services Agreement (No. 2022-139A) to extend the support and maintenance of the CompuVision Datto backup network solution subscription for an additional three-year term in the amount of \$99,751.64. This includes a 15% contingency for any unanticipated network support for a total contract not-to-exceed of 187,666.91.

FISCAL IMPACT

Funds for the Datto backup devices and management services will be included in FY 2025/26 Information Systems Budget Account No. 530-5330-453.32-01.

Future years will be included in their respective budgets.

CEQA DETERMINATIONS

City staff has determined, in accordance with Section 15061(b)(3) of the California Environmental Quality Act (CEQA) Guidelines, that the datto device and management services are not subject to CEQA review because it can be seen with certainty that there is no possibility that backup solution services may have a significant effect on the environment.

RECOMMENDATION

1. Find that Datto backup device and management services are exempt from review under the California Environmental Quality Act (CEQA) pursuant to Section 15301 of the CEQA Guidelines; and
2. Authorize the City Manager to execute First Amendment 2022-139A with CompuVision, for a three-year extension in the amount of \$86,740.56, and

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3. Authorize a contingency in the amount of \$13,011.08, for a First Amendment not-to-exceed amount of \$99,751.64 and a total amended agreement amount not-to-exceed \$187,666.91.

ATTACHMENTS

1. 2022-139A CompuVision
2. 2022-139 CompuVision

REFERENCE MATERIALS – AVAILABLE FOR REVIEW AT CITY HALL

None